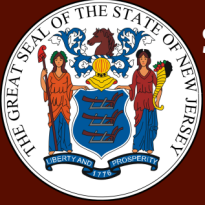


OUR NEW SMWBE CONTRACTOR TRAINING PROGRAM



STATE OF NEW JERSEY

SCHOOLS DEVELOPMENT AUTHORITY



**NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY
PRESENTS ITS FREE TRAINING PROGRAM FOR
SMWBE CONTRACTORS**

- 2016 -

This new program will allow small, minority and women-owned businesses to learn first-hand from experts in various construction related fields. Participants will gain valuable knowledge on ways to advance their businesses and specifics on conducting business with the SDA and other State agencies.

Sessions include:

- Business Plan 101
- Marketing Construction Services
- Basics of Accounting
- Finding the Work
- DPMC Classification
- SDA Prequalification
- Basics of Estimating
- Basics of Budgeting
- Procurement
- Construction Contract Law
- Basics of Scheduling
- Surety, Insurance and Safety



Location:

- Trenton and/or Newark Office

Sessions:

- Once a week for six weeks

First Class Starts:

- March 22, 2016 for Trenton Participants
- March 23, 2016 for Newark Participants

Time:

- 9:00 AM—12:00 Noon

**APPLICATION DEADLINE
EXTENDED TO MARCH 14, 2016**

FOR MORE INFORMATION, PLEASE

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